# IPOPEMA Securities S.A.

# Interim condensed financial statements

for the three months ended March 31st 2021

Warsaw, May 13th 2021



# Financial highlights

	PLN '	000	EUR	<b>'</b> 000
Financial highlights	3 months	ended	3 month	s ended
	Mar 31 2021	Mar 31 2020	Mar 31 2021	Mar 31 2020
Revenue from core activities	19,722	8,951	4,314	2,036
Cost of core activities	15,586	9,225	3,409	2,098
Profit/(loss) on core activities	4,136	- 274	905	- 62
Operating profit/(loss)	3,597	- 3,010	787	- 685
Profit/(loss) before tax	3,094	- 2,159	677	- 491
Net profit/(loss)	2,515	- 1,813	550	- 412
Earnings/(loss) per ordinary share (weighted average) (PLN/ EUR)	0.08	- 0.06	0.02	- 0.01
Net cash from operating activities	46,398	13,238	10,148	3,011
Total cash flows	40,629	15,257	8,886	3,470

Financial highlights	PLN	<b>'000</b>	EUR '000		
rmancial nightights	Mar 31 2021	Dec 31 2020	Mar 31 2021	Dec 31 2020	
Total assets	546,217	494,270	117,206	107,105	
Current liabilities	467,907	415,203	100,403	89,972	
Equity	70,304	67,789	15,086	14,689	
Number of shares	29,937,836	29,937,836	29,937,836	29,937,836	
Book value per share (PLN/EUR)	2.35	2.26	0.50	0.49	

The individual items of the financial highlights were translated into the euro at the following exchange rates:

• For the statement of profit or loss and statement of cash flows items:

Average exchange rate calculated as the arithmetic mean of the exchange rates quoted on the last day of each month in the period	Jan-Mar 2021	Jan-Mar 2020
EUR	4.5721	4.3963

• For the balance sheet:

Exchange rate as at	Mar 31 2021	Dec 31 2020
EUR	4.6603	4.6148



# Introduction to the interim condensed financial statements

# **Information about the Company**

The Company was established on March 2nd 2005 (as Dom Maklerski IPOPEMA S.A.) under Notarial Deed – Rep. No. A 2640/2005, including the Company's Articles of Association, drawn up by Janusz Rudnicki, Notary Public in Warsaw, ul. Marszałkowska 55/73, suite 33. According to the Articles of Association, the Company was established for indefinite time.

The Company's registered office is at ul. Próżna 9, Warsaw, Poland.

Pursuant to a decision issued by the District Court for the Capital City of Warsaw, 19th (currently 12th) Commercial Division of the National Court Register, on March 22nd 2005 the Company was entered into the Business Register of the National Court Register under KRS No. 0000230737.

The Company was assigned Industry Identification Number (REGON) 140086881.

The Company conducts brokerage activities pursuant to a brokerage licence granted by the Polish Securities and Exchange Commission (currently, the Polish Financial Supervision Authority, or the PFSA) on June 30th 2005, and other authorisations which it was required to obtain in connection with subsequent amendments to applicable laws and regulations. Currently, the Company holds licences for a majority of the activities specified in the Act on Trading in Securities as brokerage activities, excluding the activities specified in Art. 69.2.4 and 69.2.8, Art. 69.4.2 and 69.4.8, and Art. 69a.1 of the Act.

The Company's principal business activities comprise brokerage activities and the provision of business and management advisory services.

All Company shares (a total of 29,937,836 shares) outstanding as at the date of issue of these interim condensed financial statements are admitted to trading on the regulated market operated by the Warsaw Stock Exchange and have been introduced to trading on the main market. May 26th 2009 was the first listing date.

# Going concern assumption

These interim condensed financial statements were prepared on the assumption that the Company would continue as a going concern in the foreseeable future, that is for the 12 months following the reporting date. As at the date of authorisation of these interim condensed financial statements, no circumstances were identified which would threaten the Company's ability to continue as a going concern, as a result of voluntary or involuntary discontinuation or material limitation of its existing operations, for at least 12 months from the reporting date, that is March 31st 2021.

# Composition of the Management Board and the Supervisory Board

As at the date of these interim condensed financial statements, the composition of the Company's Management Board was as follows:

Jacek Lewandowski – CEO and President of the Management Board, Mirosław Borys – Vice President of the Management Board, Mariusz Piskorski – Vice President of the Management Board, Stanisław Waczkowski – Vice President of the Management Board.

As at the date of these interim condensed financial statements, the composition of the Company's Supervisory Board was as follows:

Jacek Jonak – Chairman of the Supervisory Board, Janusz Diemko – Secretary of the Supervisory Board, Michał Dobak – Member of the Supervisory Board, Bogdan Kryca – Member of the Supervisory Board, Ewa Radkowska-Świętoń – Member of the Supervisory Board.

On January 23rd 2020, Zbigniew Mrowiec resigned from his position of member of the Supervisory Board, and Ewa Radkowska-Świętoń was appointed in his place on the same date.

On December 16th 2020, Michał Dobak resigned from his position of member of the Supervisory Board with effect from the nearest General Meeting of the Company.

# Basis of preparation of the interim condensed financial statements

These interim condensed financial statements ("condensed financial statements", "financial statements") cover the period from January 1st to March 31st 2021 and include comparative data for the period from January 1st to March 31st 2020 (for the statement of profit or loss, the statement of cash flows, and the statement of changes in equity) and, additionally, data as at December 31st 2020 (for the balance sheet and the statement of changes in equity).

As at the date of these condensed financial statements, the Company was the parent of a group comprising the following companies:

- IPOPEMA Towarzystwo Funduszy Inwestycyjnych S.A. ("IPOPEMA TFI") of Warsaw 100% equity interest.
- IPOPEMA Business Consulting Sp. z o.o. ("IBC") of Warsaw 50.02% equity interest; the remaining IBC shares are held by Eliza Łoś-Strychowska and Tomasz Rowecki (members of the IBC Management Board):
- IPOPEMA Financial Advisory Sp. z o.o. ("IFA") of Warsaw 100% equity interest;
- IPOPEMA Financial Advisory Sp. z o.o. spółka komandytowa ("IFA SK") of Warsaw, with the Company
  and Jarosław Błaszczak as its limited partners and IFA as its general partner. The Company's maximum
  liability for IFA SK's liabilities towards creditors is PLN 7,750, while its share in IFA SK's revenue is 77%
  (a 1% share in IFA SK's revenue is held by IFA);
- MUSCARI Capital Sp. z o.o. ("MUSCARI") of Warsaw the Company holds 100% equity interest in MUSCARI (previous name: Grupa Finanset Sp. z o.o.).

The parent and its subsidiaries make up the IPOPEMA Securities Group (the "IPOPEMA Securities Group", the "IPOPEMA Group", the "Group"). IFA and MUSCARI were not consolidated due to the immateriality of its financial data (in accordance with Art. 58.1 of the Polish Accounting Act).

### Identification of the interim condensed financial statements

All financial data contained in these interim condensed financial statements is presented in PLN thousand.

These interim condensed financial statements were prepared in accordance with the historical cost convention, save for financial instruments held for trading and some financial instruments available for sale, which are measured at fair value.

# Selected accounting policies

#### Receivables

### Short-term receivables

Short-term receivables include all receivables from clients, related entities, banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, as well as all or part of receivables related to other items, which are not classified as financial assets, in each case maturing within 12 months after the reporting date.

Receivables are measured at amortised cost, subject to the prudent valuation principle. The amount of receivables is subsequently reduced by impairment losses, if any, which are recognised based on the analysis of collectability of receivables from individual debtors.

Impairment losses on receivables are estimated in the event of an increase in the risk that it will not be possible to collect the full amount receivable. Taking into consideration the nature of its business, the Company has adopted the following rules for estimating impairment losses on past due receivables:

- for receivables past due by up to 6 months no impairment loss is recognised,
- for receivables past due by 6 months to 1 year impairment loss of 50% of the receivables amount is recognised,
- for receivables past due by more than 1 year impairment loss of 100% of the receivables amount is recognised.

The Company may also recognise impairment losses based on an individual assessment of a receivable.

Impairment losses on receivables are recognised under other expenses. The cost connected with recognition of impairment losses at the time of confirming that particular receivables are uncollectible is a tax-deductible expense; otherwise, such cost is not tax-deductible.



Short-term receivables from clients, short-term receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses

Short-term receivables from clients, short-term receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses and commodity brokerage houses arise in connection with securities purchases and sales which have not yet been settled at the clearing houses due to the transaction clearing procedure (T+2). In the case of buy transactions executed on stock exchanges on behalf of clients whose accounts are maintained by custodian banks, the Company recognises current liabilities towards banks conducting brokerage activities, other brokerage houses and commodity brokerage houses (market counterparties)\* and short-term receivables from the clients for whom such buy transactions have been executed. In the case of sale transactions executed on stock exchanges to execute orders placed by clients whose accounts are kept by custodian banks, the Company discloses short-term receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses (parties to the market transactions)\* and current liabilities towards the clients for whom the sale transactions were executed.

\* Pursuant to Art. 45h of the amended Act on Trading in Financial Instruments, in the case of transactions executed on the WSE, KDPW CCP (the clearing agent) assumed the rights and obligations of the parties to the market transactions.

#### Long-term receivables

Long-term receivables are receivables whose terms to maturity are longer than 12 months from the reporting date.

#### Financial instruments

Financial instruments are classified into the following categories:

- a) Financial assets
- financial assets held for trading,
- loans and receivables,
- financial assets held to maturity,
- financial assets available for sale.
- b) Financial liabilities
- financial liabilities held for trading,
- other financial liabilities.

Acquisition and sale of financial instruments are recognised as at the transaction date. On initial recognition, they are measured at cost (fair value) of expensed/received cash, including the transaction costs.

Financial assets are derecognised when the Company loses control over the contractual rights constituting the given financial instrument, which usually happens when an instrument is sold or when all the cash flows attributable to an instrument are transferred to an independent third party.

# Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are financial instruments acquired for the Company's own account in connection with executed transactions, and are measured at fair value, determined by reference to their market value as at the reporting date.

Financial assets held for trading include shares in companies listed on the Warsaw Stock Exchanges (the "WSE") and a currency forward.

Financial assets are recognised as at the contract date at cost, i.e. at the fair value of expenses incurred or other assets transferred in return, whereas financial liabilities are first recognised in the accounting records at the contract date at the fair value of the amount or other assets received.

For the purpose of the measurement, the Company takes into account the closing prices quoted by the WSE on the last business day of the reporting period. Changes in the value of financial instruments held for trading are recognised under income from or cost related to financial instruments held for trading, as appropriate.

The Company does not apply hedge accounting.



### Loans and receivables

Loans and receivables include financial assets arising when the Company delivers cash directly to the counterparty, irrespective of the maturity date of such assets. Loans and receivables are measured at amortised cost, which is estimated using the effective interest rate method. Non-interest bearing short-term receivables are measured at amounts receivable, subject to the prudent valuation principle. Short-term receivables include mainly bank deposits, cash and loans advanced. Loans include loans advanced to IPOPEMA Securities employees and independent contractors, and possibly to other entities.

#### Financial assets available for sale

All other financial instruments are classified as financial assets available for sale. Under financial assets available for sale the Company recognises investment fund units and bonds, as well as, pursuant to the regulation on special accounting policies for brokerage houses, shares in subordinated entities.

Investment fund units are held at fair value based on the net asset value per unit, as most recently published by the investment fund. Revaluation gains or losses increase or decrease (as appropriate) the revaluation capital reserve.

Shares in subsidiaries are measured at cost less impairment.

#### Other financial liabilities

In this category, the Company classifies mainly bank borrowings, including overdrafts. Other financial liabilities are measured at amortised cost.

### Impairment of financial instruments

As at each reporting date, the Company assesses whether there are objective indications of impairment of a financial instrument or a group of financial instruments.

### Liabilities

#### Current liabilities

Current liabilities are liabilities which are payable within 12 months from the end of the reporting period. Current liabilities include all liabilities to clients, liabilities to related entities, liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, liabilities to the Central Securities Depository of Poland and exchange clearing houses and liabilities to entities operating regulated securities markets, as well as all other liabilities not classified as non-current liabilities, accrued expenses and deferred income or provisions for liabilities.

Liabilities are measured at amortised cost. Recognition of current liabilities under executed transactions is discussed above, in the description of short-term receivables.

### Non-current liabilities

Non-current liabilities are liabilities which are payable within more than 12 months from the reporting date.

# **Translation of foreign-currency items**

Transactions in currencies other than the Polish złoty are accounted for as at the transaction date, using the following exchange rates:

- 1) the exchange rate actually applied on the transaction date, resulting from the nature of the transaction in the case of sale or purchase of foreign currencies and payment of receivables or liabilities,
- 2) the mid-rate quoted for a given currency by the National Bank of Poland (the "NBP") on the day preceding the transaction date in the case of payment of receivables or liabilities, if the application of the exchange rate specified in item 1 is not justified, and in the case of other transactions.

As at the reporting date, monetary assets and liabilities denominated in currencies other than the Polish złoty are translated into the złoty at the mid-rate quoted by the NBP for a given currency, in effect at the end of the reporting period. Currency translation differences are disclosed as finance income or costs, as appropriate.

### The following exchange rates were used to determine the carrying amounts:

Currency	Mar 31 2021	Dec 31 2020
USD	3.9676	3.7584
EUR	4.6603	4.6148
HUF 100	1.2812	1.2638
GBP	5.4679	5.1327



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CZK	0.1783	0.1753
CHF	4.2119	4.2641
TRY	0.4742	0.5029
JPY 100	3.5900	3.6484
NOK	0.4657	0.4400
CAD	3.1500	2.9477
SEK	0.4556	0.4598
DKK	0.6267	0.6202
AUD	3.0232	2.8950
RON	0.9462	0.9479

Source: National Bank of Poland.

# Changes in estimates

In the period covered by these interim condensed financial statements, there were no changes in estimates other than changes in depreciation and amortisation, provisions, and impairment losses on receivables, as discussed in Note 7.

# Changes in applied accounting policies

There were no changes in the accounting policies during the period covered by these interim condensed financial statements.

# Comparability of the reported data

These interim condensed financial statements were presented in a manner ensuring data comparability by applying uniform accounting policies in all the presented periods, consistent with the accounting policies applied by the Company.

### Seasonality of operations

The Company's operations are not subject to seasonality and the presented results do not show any seasonal fluctuations during the year.

# Correction of prior period errors

In these interim condensed financial statements, the Company did not correct any errors.



	ASSETS	Note	Mar 31 2021	Dec 31 2020	Mar 31 2020
I.	Cash and cash equivalents	1	319,910	279,585	50,530
1.	In hand		1	1	1
2.	At banks		27,378	12,078	7,772
3.	Other cash		292,528	267,503	42,754
4.	Cash equivalents		3	3	3
II.	Short-term receivables	2, 7	202,133	190,326	102,325
1.	From clients		74,403	98,760	22,785
2.	From related entities	18	1,656	1,393	1,174
3.	From banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		101,565	53,053	58,647
a)	under executed transactions		80,914	40,150	33,149
b)	other		20,651	12,903	25,498
4.	From the Central Securities Depository of Poland and from settlement and clearing houses		50	50	47
4.a	From CCP		22,196	35,082	18,277
5.	From investment and pension fund companies and from investment and pension funds		551	844	318
6.	Taxes, subsidies and social security receivable		618	41	23
7.	Other		1,094	1,103	1,054
III.	Financial instruments held for trading	3, 4	1,088	120	314
1.	Shares		1,088	120	314
IV.	Short-term prepayments and accrued income		937	651	888
IV.a.	Short-term loans		1,001	1,262	396
1.	To subordinated entities		831	747	-
2.	Other		170	515	396
V.	Financial instruments held to maturity		-	-	-
VI.	Financial instruments available for sale	3, 4	8,714	8,714	10,845
1.	Shares		8,704	8,704	8,744
	- shares in subordinated entities		8,704	8,704	8,744
2.	Debt securities		10	10	10
3.	Investment fund units		-	-	2,091
VII.	Long-term receivables		8,782	8,714	1,444
VIII	Long-term loans		160	217	280
1.	Other		160	217	280
IX.	Intangible assets	4	1,132	1,066	1,024
1.	Acquired permits, patents, licences and similar assets, including:		1,132	1,066	1,024
	- software		1,132	1,066	1,024
Χ.	Property, plant and equipment	4, 5	776	854	1,039
1.	Tangible assets, including:		761	754	945
a)	buildings and premises		181	198	248
b)	computer assemblies		347	290	298
c)	other tangible assets		233	266	399
2.	Tangible assets under construction		15	100	94
XI.	Long-term prepayments and accrued income		1,584	2,761	3,440
1.	Deferred tax assets	13	1,545	2,714	3,430
2.	Other long-term prepayments and accrued income		39	47	10
XII.	Called-up share capital not paid		-	-	-
XIII.	Treasury shares		-	-	-
	Total assets		546,217	494,270	172,525

	EQUITY AND LIABILITIES	Note	Mar 31 2021	Dec 31 2020	Mar 31 2020
I.	Current liabilities	6	467,907	415,203	113,079
1.	To clients		350,454	305,566	79,557
2.	To related entities	18	109	84	-
3.	To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		98,073	85,501	21,958
a)	under executed transactions		98,047	85,407	21,933
b)	Other		26	94	25
4.	To entities operating regulated markets and commodity exchanges		316	356	363
5.	To the Central Securities Depository of Poland and to settlement and clearing houses		288	211	44
5.a.	To CCP		673	3,554	56
6.	Borrowings		11,260	16,651	9,420
a)	Other		11,260	16,651	9,420
7.	Debt securities	11	2	1	-
7.a.	Negative fair value of financial instruments held for trading		309	101	187
8.	Taxes, customs duties and social security payable		2,393	2,143	634
9.	To investment and pension fund companies and to investment and pension funds		230	47	97
10.	Other		3,800	988	763
II.	Non-current liabilities		44	47	57
1.	Debt securities		1	-	-
2.	Finance lease liabilities	10	43	47	57
	- from other entities		43	47	57
III.	Accrued expenses and deferred income		7 000	-	4 005
IV.	Provisions for liabilities	10	<b>7,962</b> 179	11,231	4,665
1. 2.	Deferred tax liabilities  Provision for retirement and similar benefits	13	882	1,980 883	756 496
3.	Other		6,901	8,368	3,413
a)	long-term		206	-	-
b)	short-term	7	6,695	8,368	3,413
٧.	Subordinated liabilities		-	-	-
VI.	Equity		70,304	67,789	54,724
1.	Share capital	8	2,994	2,994	2,994
2.	Reserve funds		53,469	53,469	53,256
a)	share premium		10,351	10,351	10,351
b)	statutory reserve funds		998	998	998
c)	reserve funds created pursuant to the Articles of Association		42,120	42,120	41,907
3.	Revaluation capital reserve		-	-	74
4.	Retained earnings		11,326	-	213
5.	Net profit/(loss)	14	2,515	11,326	- 1,813
	Total equity and liabilities		546,217	494,270	172,525
	Book value (PLN '000)		70,304	67,789	54,724
	Number of shares as at end of period		29,937,836	29,937,836	29,937,836
	Book value per share (PLN)		2.35	2.26	1.83
	Diluted number of shares		29,937,836	29,937,836	29,937,836
	Diluted book value per share (PLN)		2.35	2.26	1.83

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	OFF-BALANCE SHEET ITEMS	Note	Mar 31 2021	Dec 31 2020	Mar 31 2020
I.	Contingent liabilities	9	1,437	1,423	1,263
II.	Third-party assets used		-	-	-
III.	Futures/forwards purchased or issued in the name and for the account of the brokerage house		6,681*	6,679*	6,654*
IV.	Other off-balance sheet items		-	-	-

<sup>\*</sup> Notional amounts of purchased forward contracts.



	Statement of profit or loss	Note	3 months ended Mar 31 2021	3 months ended Mar 31 2020
I.	Revenue from core activities, including:	· <u> </u>	19,722	8,951
	- from related entities	18	1,126	317
1.	Revenue from brokerage activities, including:		19,624	8,853
a)	receipt and transfer of orders to buy and sell financial instruments		4,281	633
b)	execution of orders to buy and sell financial instruments for client account		7,142	7,509
c)	offering of financial instruments		6,899	232
d)	keeping of cash accounts, safekeeping or registration of financial instruments, including the keeping of accounts referred to in Art. 69.4.1 of the Act on Trading in Financial Instruments		339	40
e)	other		963	439
2.	Revenue from other core activities		98	98
II.	Cost of core activities		15,586	9,225
	- from related entities	18	302	-
1.	Fees payable to regulated markets, commodity exchanges, the Central Securities Depository of Poland and exchange clearing houses		1,319	1,183
2.	Payments to CCP		78	83
3.	Trade organisation membership fees		23	11
4.	Salaries and wages		5,892	4,029
5.	Social security and other benefits		1,020	603
6.	Employee benefits		91	50
7.	Raw material and consumables used		29	62
8.	Services		6,062	2,322
9.	Costs of maintenance and lease of buildings		562	442
10.	Depreciation and amortisation		209	262
11.	Taxes and other public charges		88	56
12.	Other		213	122
III.	Profit/(loss) on core activities		4,136	- 274
IV.	Income from financial instruments held for trading		280	22
1.	Revaluation adjustments		101	22
2.	Gain on sale/redemption		179	
V.	Cost related to financial instruments held for trading		1,034	3,052
1.	Revaluation adjustments		373	413
2.	Loss on sale/redemption		661	2,639
VI.	Gain/(loss) on transactions in financial instruments held for trading		- 754	- 3,030
VII.	Income from financial instruments available for sale		196	294
1.	Dividends and other profit distributions		196	294
	- from related entities		196	294
VIII.	Cost related to financial instruments available for sale		-	-
IX.	Gain/(loss) on transactions in financial instruments available for sale		196	294
Χ.	Other income		549	113
1.	Reversed provisions		-	1
2.	Decrease in impairment losses on receivables		31	16
3.	Other		518	96
XI.	Other expenses		530	113
1.	Increase in impairment losses on receivables		9	5
2.	Other		521	108
XII.	Operating profit/(loss)		3,597	- 3,010

XIII.	Finance income	125	1,096
1.	Interest on loans, including:	11	6
	- from related entities	5	-
2.	Interest on deposits	2	55
3.	Other interest	-	2
4.	Foreign exchange gains	111	774
	a) realised	111	245
	b) unrealised	-	529
5.	Other	1	259
XIV.	Finance costs	628	245
1.	Interest on borrowings, including:	192	220
	- to related entities	-	-
2.	Other interest	3	3
3.	Foreign exchange losses	33	-
	a) unrealised	33	-
4.	Other	400	22
XV.	Profit/(loss) before tax	3,094	- 2,159
XVI.	Income tax	579	- 346
XVII.	Net profit/(loss)	2,515	- 1,813
	Weighted average number of ordinary shares	29,937,836	29,937,836
	Earnings per ordinary share (PLN)	0.08	- 0.06
	Weighted average diluted number of ordinary shares	29,937,836	29,937,836
	Diluted earnings per ordinary share (PLN)	0.08	- 0.06

	STATEMENT OF CASH FLOWS	Note	3 months ended Mar 31 2021	3 months ended Mar 31 2020
A.	NET CASH FROM OPERATING ACTIVITIES			
I.	Net profit		2,515	- 1,813
II.	Total adjustments		43,883	15,051
1.	Depreciation and amortisation		209	262
2.	Foreign exchange gains/(losses)		304	- 193
3.	Interest and profit distributions (dividends)		181	210
4.	Increase/(decrease) in provisions and impairment losses on receivables		- 3,293	818
5.	Increase/(decrease) in financial instruments held for trading		- 967	- 6
6.	Increase/(decrease) in receivables		- 11,851	50,529
7.	Increase/(decrease) in current liabilities (net of borrowings), including special accounts		58,094	- 36,209
8.	Increase/(decrease) in accruals and deferrals		891	- 360
9.	Other		315	-
III.	Net cash from operating activities (I + II)		46,398	13,238
В.	NET CASH FROM INVESTING ACTIVITIES			
I.	Cash provided by investing activities		93	39
1.	Interest received		3	-
2.	Decrease in loans		90	39
II.	Cash used in investing activities		277	415
1.	Acquisition of financial instruments available for sale (subordinate entities)		-	106
2.	Acquisition of intangible assets		169	40
3.	Acquisition of property, plant and equipment		28	169
4.	Increase in loans		80	100
III.	Net cash from investing activities (I - II)		- 184	- 376
C.	NET CASH FROM FINANCING ACTIVITIES			
I.	Cash provided by financing activities		2	2,621
1.	Increase in short-term borrowings		-	2,621
2.	Proceeds from issue of debt securities		2	-
II.	Cash used in financing activities		5,587	226
1.	Decrease in short-term borrowings		5,388	-
2.	Redemption of short-term debt securities		1	1
3.	Payment of finance lease liabilities		4	5
4.	Interest paid		194	220
III.	Net cash from financing activities (I - II)		- 5,585	2,395
D.	TOTAL NET CASH FLOWS (A.III +/- B.III +/- C.III)		40,629	15,257
E.	NET CHANGE IN CASH, including:		40,325	15,450
	- effect of exchange rate fluctuations on cash held		- 304	193
F.	CASH AT BEGINNING OF PERIOD	19	279,216	35,098
G.	CASH AT END OF PERIOD (F +/- D), including:	19	319,845	50,355
	- restricted cash*		274,321	29,935

<sup>\*</sup> Restricted cash includes primarily clients' funds held by the Company.

	STATEMENT OF CHANGES IN EQUITY	3 months ended Mar 31 2021	2020	3 months ended Mar 31 2020
I.	EQUITY AT BEGINNING OF PERIOD	67,789	56,533	56,533
	- changes in adopted accounting policies	-	-	-
	- correction of errors	-	-	-
I.a.	EQUITY AT BEGINNING OF PERIOD AFTER ADJUSTMENTS	67,789	56,533	56,333
1.	Share capital at beginning of period	2,994	2,994	2,994
1.1.	Changes in share capital	-	-	-
1.2.	Share capital at end of period	2,994	2,994	2,994
2.	Reserve funds at beginning of period	53,469	53,256	53,256
2.1.	Changes in reserve funds	-	213	-
a)	increase	-	213	-
	- distribution of profit (above statutory minimum)	-	213	-
b)	decrease	-	-	-
2.2.	Reserve funds at end of period	53,469	53,469	53,256
3.	Revaluation capital reserve at beginning of period	-	70	70
3.1.	Changes in revaluation capital reserve	-	-70	4
a)	increase	-	16	5
	- remeasurement of financial instruments	-	16	5
b)	decrease	-	86	1
	- remeasurement of financial instruments	-	86	1
3.2.	Revaluation capital reserve at end of the period	-	-	74
4.	Retained earnings/(accumulated deficit) at beginning of period	11,326	213	213
4.1.	Retained earnings at beginning of period	11,326	213	213
a)	increase	-	-	-
b)	decrease	-	213	-
	- distribution of retained earnings (increase in reserve funds)	-	213	-
4.2.	Accumulated deficit at beginning of period	-	-	-
a)	increase	-	-	-
b)	decrease	-	-	-
4.3.	Retained earnings/(accumulated deficit) at end of period	11,326	-	213
5.	Net profit/(loss)	2,515	11,326	- 1,813
a)	net profit	2,515	11,326	-
b)	net loss	-	-	1,813
II.	EQUITY AT END OF PERIOD	70,304	67,789	54,724
III.	EQUITY AFTER PROPOSED DISTRIBUTION OF PROFIT	70,304	67,789	54,724

# Notes to the interim financial statements

# Note 1

Cash and other assets	Mar 31 2021	Dec 31 2020	Mar 31 2020
Cash and other assets of clients			
a) at banks and in hand	274,321	261,281	29,935
Total cash and other assets of clients	274,321	261,281	29,935
Cash and other assets			
a) cash and other assets of the brokerage house, including:	45,589	18,304	20,595
- in hand	1	1	1
- at banks, including:	27,378	12,078	7,772
in VAT account	-	4	-
- other cash*	18,207	6,222	12,819
- cash equivalents	3	3	3
b) cash and other assets of clients deposited in cash accounts	274,321	261,281	29,935
- at the brokerage house and paid towards acquisition of securities	274,321	261,281	29,935
- in an IPO or on the primary market	-	-	-
c) cash and other assets transferred from the settlement guarantee fund	-	-	-
Total cash and other assets	319,910	279,585	50,530

<sup>\* &#</sup>x27;Other cash' includes cash in bank deposits and interest accrued on those deposits.

# Note 2

199,870 74,403 52,987 3,705 311 - 16,175	188,338 98,760 69,128 9,332 7,176	100,930 22,785 16,479 232 699 207 - 498 397
52,987 3,705 311	69,128 9,332 7,176	16,479 232 699 207 - 498
3,705 311	9,332 7,176 - - -	232 699 207 - 498
311	7,176 - - -	699 207 - 498
-	- - -	207 - 498
- 16,175 - - -	-	498
16,175 - - -	-	
- - -	-	
-	-	397
-		
	2,423	-
1,225	10,701	4,273
1,656	1,393	1,174
1,656	1,393	1,174
101,565	53,053	58,647
80,914	40,150	33,149
80,914	32,239	24,345
-	-	562
-	-	20
-	7,911	181
-	-	5,989
-	-	1,736
-	-	137
-	-	179
20,651	12,903	25,498
	1,656 1,656 101,565 80,914 80,914	1,656 1,393 1,656 1,393 101,565 53,053 80,914 40,150 80,914 32,239

e) from the Central Securities Depository of Poland and exchange clearing houses, including:	50	50	47
- from the settlement guarantee fund and deposits	50	50	47
- other	-	-	-
e) receivables from CCP	22,196	35,082	18,277
- from the settlement guarantee fund	22,196	35,082	18,277
f) under court proceedings, not covered by recognised impairment losses on receivables	-	-	-
2. Net short-term receivables	202,133	190,326	102,325
- impairment losses on short-term receivables (positive value)	82	106	120
Gross short-term receivables	202,215	190,432	102,445

<sup>\*</sup> In accordance with Art. 45h of the amended Act on Trading in Financial Instruments, short-term receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, where such transactions are executed on the WSE, include receivables from KDPW CCP (the clearing agent, which has assumed the rights and obligations of the parties to the transactions).

The value of short-term receivables from clients under executed transactions and short-term receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions represents the value of concluded and not cleared (including suspended) purchase and sale transactions in securities.

### Note 3

### Financial assets

In the three months ended March 31st 2021 and in the comparative period, the policies for measurement of financial assets at fair value or classification of financial assets did not change.

### Note 4

Recognition and reversal of impairment losses on financial assets, property, plant and equipment, intangible assets or other assets.

In the three months ended March 31st 2021 and in 2020, the Company did not recognise any impairment losses on financial assets, property, plant and equipment, intangible assets or other assets, nor did it reverse impairment losses recognised in previous periods, except for changes in impairment losses on receivables (Note 7) and recognition of impairment losses on loans of PLN 315 thousand.

### Note 5

### Material transactions to purchase or sell property, plant and equipment

In the three months ended March 31st 2021 and in 2020, the Company did not purchase or sell any material items of property, plant and equipment.

### Material liabilities under purchases of property, plant and equipment

The Company has no material liabilities under purchases of property, plant and equipment.

### Note 6

Selected current liabilities	Mar 31 2021	Dec 31 2020	Mar 31 2020
Selected current liabilities	105,652	92,837	23,818
1. To related entities	109	84	-
a) to subsidiaries	109	84	-
b) to other related entities	-	-	-
To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses	98,073	85,501	21,958
<ul> <li>a) under executed stock-exchange transactions (broken down into liabilities under clearing of transactions concluded on each stock exchange):</li> </ul>	98,047	85,407	21,933

- to the Warsaw Stock Exchange*	77,880	66,719	16,575
- to the New York Stock Exchange	311	7,164	699
- to the Frankfurt Stock Exchange	3,704	9,102	231
- to the London Stock Exchange	-	-	3,504
- to the Copenhagen Stock Exchange	16,152	-	-
- to the Vienna Stock Exchange	-	-	528
- to the Oslo Stock Exchange	-	-	396
- to the Toronto Stock Exchange	-	2,422	-
b) other	26	94	25
3. To entities operating regulated markets and commodity exchanges	316	356	363
a) to the Warsaw Stock Exchange	316	356	363
4. To the Central Securities Depository of Poland and exchange clearing houses	288	211	44
a) under additional payments to the settlement guarantee fund	-	-	-
b) other	288	211	44
4a. To CCP	673	3,554	56
a) under additional payments to the settlement guarantee fund	623	3,497	-
b) other	50	57	56
5. Taxes, customs duties and social security payable	2,393	2,143	634
- including under ownership right to buildings and structures	-	-	-
6. Other	3,800	988	763
- lease liabilities	14	14	40
- other liabilities	3,786	974	723

<sup>\*</sup> In accordance with Art. 45h of the amended Act on Trading in Financial Instruments, the following items of the balance sheet: current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, where such transactions are executed on the WSE, include liabilities to KDPW CCP (the clearing agent, which has assumed the rights and obligations of the parties to the transactions).

As at March 31st 2021, the Company's liabilities under bank borrowings related to its brokerage business amounted to PLN 11,260 thousand (December 31st 2020: PLN 16,651 thousand). The liabilities arose under two overdraft facility agreements executed with Alior Bank S.A. on July 22nd 2009. The facilities, renewed each year, are used to finance payments due to the Central Securities Depository of Poland/KDPW CCP (the clearing agent) and related to the brokerage activities. The current facilities expire on November 15th 2021:

- i. Revolving credit facility of up to PLN 8m. The purpose of the facility is to finance payment of the Company's liabilities to the Central Securities Depository of Poland/KDPW CCP in respect of the clearing and settlement of transactions concluded by the Company on the regulated market as part of its brokerage business. The facility is secured by a blank promissory note with a promissory note declaration, a power of attorney over accounts held with the bank, a declaration of voluntary submission to enforcement with respect to cash payments owed to the bank, and a PLN 4m security deposit placed in a term deposit account as joint collateral securing also the credit facility specified in item ii.
- ii. Revolving credit facility of up to PLN 25m. The purpose of the facility is to finance the payment of the Company's liabilities resulting from its membership in the Transactions Settlement Guarantee Fund operated by KDPW CCP. The facility is secured with a blank promissory note with a promissory note declaration, a power of attorney over accounts held with the bank, and a declaration of voluntary submission to enforcement with respect to cash payments owed to the bank. As stated in item i above, both credit facilities are also jointly secured with a security deposit of PLN 4m.

Defaults under credit facilities or loans or breach of material credit covenants, with respect to which no remedial action was taken by the end of the reporting period

None.



Note 7

# Changes in short-term provisions and impairment losses on receivables

Short-term provisions for liabilities	Jan 1-Mar 31 2021	Jan 1-Mar 31 2020
Provisions at beginning of period	8,368	2,415
a) recognised	3,382	1,653
b) used	5,055	668
c) reversed	-	1
d) transferred from long-term provisions	-	14
Provisions at end of period	6,695	3,413

In the three months ended March 31st 2021, impairment losses on receivables fell by PLN 22 thousand relative to December 31st 2020 (three months ended March 31st 2020: a decrease of PLN 11 thousand).

### Note 8

Share capital	Mar 31 2021	Dec 31 2020	Mar 31 2020	
a) par value per share (PLN)	0.10	0.10	0.10	
b) series/issue	A, B, C	A, B, C	A, B, C	
c) type of shares	ordinary bearer shares	ordinary bearer shares	ordinary bearer shares	
d) preference attached to shares	none	none	none	
e) restrictions on rights attached to shares	none	none	none	
f) number of shares	29,937,836	29,937,836	29,937,836	
g) total par value of series/issue (PLN '000)	2,994	2,994	2,994	
h) type of contribution	cash	cash	cash	
i) dividend right since:	the shares carry the right to profit distribution for 2021 and 2020	the shares carry the right to profit distribution for 2020 and 2019	the shares carry the right to profit distribution for 2020 and 2019	

There were no changes in the Company's share capital in the three months ended March 31st 2021 or in 2020. As at March 31st 2021, the share capital amounted to PLN 2,993,783.60 and comprised 7,000,000 Series A ordinary bearer shares, 21,571,410 Series B ordinary bearer shares, and 1,366,426 Series C ordinary bearer shares.

# Note 9

# Contingent liabilities and assets, including guarantees and sureties provided, underwriting agreements, liabilities under promissory notes:

The Company issued promissory notes as security for a credit facility (see Note 6), and paid a deposit of PLN 1.5m as security for settlement of transactions on foreign stock exchanges.

PKO Bank Polski S.A. (formerly Nordea Bank Polska S.A.) issued a guarantee to the Company, whose current value is EUR 308 thousand. For more information on guarantees, see Note 12.

### Note 10

# The Company as a lessee – right to use a building

The Company leases office space under a lease contract. The right to use the building for the term of the contract was classified by the Company as operating lease. The lease contract providing for the right to use the building was executed for a period of five years, with an option to extend its term for another two years. Pursuant to an annex to the contract, executed in January 2016, the lease was extended until January 2023.

Minimum lease payments are presented in the table below.

Lease liabilities	Mar 31 2021	Dec 31 2020	Mar 31 2020
	Present	value of minimum lease p	payments
Within 1 year	1,210*	1,198*	1,182*
In 1 to 5 years	960*	1,250*	2,120*
Over 5 years	-	-	-
Total lease liabilities	2,170	2,448	3,302

<sup>\*</sup> Value calculated by recognising the cost on a straight-line basis over the lease term.

#### The Company as a lessee – finance leases

The Company is party to vehicle lease contracts. The financing party has the right to recalculate its fee in the event of changes in the 1M EURIBOR/WIBOR interest rate or regulatory changes (notably tax regime changes). The agreements provide for a mileage limit, which will be accounted for in respect of the entire lease term. If the mileage limit agreed by the parties is exceeded, the lessee has to pay an additional excess mileage charge.

The lease contracts were classified as finance leases. Minimum lease payments are presented in the table below.

Finance lease liabilities	Mar 31 2021	Dec 31 2020	Mar 31 2020
Net carrying amount	26	55	50
Present value of minimum lease payments	57	61	97
Within 1 year	14	14	40
In 1 to 5 years	43	47	57
Over 5 years	-	-	-
Contingent lease payments recognised as expense in the period	4	16	5

# Note 11

### **Bonds**

In 2021, by the date of issue of these financial statements, the Company issued 10 bonds with a total nominal value of PLN 2 thousand, due in 2021 –2024. In the comparative period (i.e. in the three months ended March 31st 2020), the Company did not issue any bonds. The total amount of liabilities payable by the Company on redemption of the bonds will not exceed the bonds' nominal value and is not significant to the Company. The bonds were issued in connection with the variable remuneration components policy, implemented by the Company as part of its risk management system, in compliance with the applicable regulations. For more details, see the updated version of the document entitled 'Disclosure of information on IPOPEMA Securities S.A.'s capital adequacy', available on the Company's website.

In the three months ended March 31st 2021, the Company redeemed PLN 0.8 thousand worth of bonds (three months ended March 31st 2020: PLN 0.8 thousand.

### Note 12

# Guarantees received and liabilities secured with the brokerage house's assets

In January 2012, the Company received from PKO Bank Polski S.A. (formerly Nordea Bank Polska S.A.) a guarantee of up to EUR 268 thousand, secured by a security deposit with a current amount of PLN 1,791 thousand. Under an amendment of 2020, the guarantee amount was increased to EUR 308 thousand. The guarantee, provided until April 16th 2023, secures liabilities related to the lease of office space.

Both in three months ended March 31st 2021 and in 2020, the Company's assets were used as security for working capital overdraft facilities (see Note 6). The facilities are secured with a PLN 4m security deposit in a bank account, blank promissory notes with promissory note declarations and powers of attorney over bank accounts.

In 2018, the Company paid a security deposit of EUR 1.5m to a bank acting as the clearing bank in relation to transactions executed on foreign stock exchanges.

# Note 13

### Deferred tax

Deferred tax liabilities decreased by PLN 1,801 thousand in the three months ended March 31st 2021 (three months ended March 31st 2020: decrease of PLN 319 thousand).

Deferred tax assets went down by PLN 1.169 thousand in the three months ended March 31st 2021 (three months ended March 31st 2020: increase of PLN 192 thousand).

# Note 14

#### Profit allocation

As at the date of preparation of these financial statements, the Management Board had not made any recommendation concerning the distribution of profit for 2020. Any decisions in this respect will be made at a later date, however not later than by the date of convening of the Annual General Meeting, which will be held by the end of June 2021 at the latest.

#### Note 15

# Issue, redemption and repayment of equity and non-equity securities

The Company did not issue any equity or non-equity securities in the three months ended March 31st 2021or in 2020. For information on bond issues and redemptions, see Note 11.

# Note 16

# Dividends paid and proposed

In the three months ended March 31st 2021, the Company did not pay or resolve to pay any dividend.

### Note 17

# Material related-party transactions (including their amounts) other than arm's length transactions

In the reporting period, the Company did not enter into any material related-party transactions otherwise than on an arm's-length basis.

# Note 18

# Related-party transactions – income and expenses

Related party	Revenue from core activities	Other income	Purchases – core activities	Other purcha ses	Revenue from core activities	Other income	Purchases – core activities	Other purcha ses
	Jan 1-Mar 31 2021 Jan 1-Mar 31 2020			Jan 1-Mar 31 2020				
IBC	-	1	-	-	-	1	-	-
IPOPEMA TFI	1,039	40	-	-	229	47	-	-
IFA	-	-	-	-	-	-	-	-
IFA SK	87	4	-	-	88	5	-	-
MUSCARI	-	-	302	-	-	-	-	-
Total	1,126	45	302	-	317	53	-	-

# Related-party transactions - receivables and liabilities

Related party	Receivables and loans			Liabilities			
	Mar 31 2021	Dec 31 2020	Mar 31 2020	Mar 31 2021	Dec 31 2020	Mar 31	
IBC	400	411	400	-	-	-	
IPOPEMA TFI	717	551	212	-	-	-	
IFA	-	-	-	-	-	-	
IFA SK	539	431	562	-	-	-	
MUSCARI	831	747	-	109	84	-	
Total	2,487	2,140	1,174	109	84	-	

IPOPEMA Securities provides brokerage services to funds managed by IPOPEMA TFI S.A., but the related transaction costs are charged directly to the funds.

### Note 19

# Items of the statement of cash flows

Operating activities - provision of brokerage and advisory services, acquisition and disposal of securities.

Investing activities – purchase and sale of intangible assets, property, plant and equipment and long-term securities.

Financing activities – acquisition or loss of sources of financing (changes in the amount of and relation between equity and external capital at the entity) and any related monetary costs and benefits.

#### Structure of cash

		Presentation in the balance sheet		Presentation in the statement of cash flows	
		Mar 31 2021	Mar 31 2020	Mar 31 2021	Mar 31 2020
	Cash and cash equivalents	319,910	50,530	319,845	50,355
1.	In hand	1	1	1	1
2.	At banks	27,378	7,772	27,378	7,772
3.	Other cash	292,528	42,754	292,528	42,754
4.	Cash equivalents	3	3	-	-
	Accrued foreign exchange differences			- 62	- 172

The difference between the presentation of cash in the balance sheet and the statement of cash flows as at March 31st 2021 and March 31st 2020 follows from presentation of cash net of the effect of foreign exchange differences and received purchase cards presented under cash and cash equivalents.

# Differences in changes in items of the balance sheet

	Presentation in the balance sheet		Change as disclosed in the balance sheet	Presentation in the statement of cash flows – change	
	Mar 31 2021	Dec 31 2020	Mar 31 2021	Mar 31 2021	
Gross short- and long-term receivables	210,997	199,146	11,851	11,851	
Net receivables	210,915	199,040			
Impairment losses on receivables	82	106		- 24	
Provisions (net of deferred tax related to equity and provision for unpaid interest)	7,962	11,231		- 3,269	
Total change in impairment losses and provisions				- 3,293	

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### Note 20

Clients' financial instruments	Mar 31 2021	Dec 31 2020
Securities admitted to official listing		
- quantity	140,947	111,608
- amount	2,456,738	1,336,860
Securities not admitted to official listing		
- quantity	730,462	35,666
- amount	1,300,199	184,204
Designated sponsor		
(i) shares		
- quantity	2,863	300
- amount	112,224	3,201
(ii) bonds		
- quantity	0.02	0.02
- amount	2,000	2,000
(iii) investment certificates		
- quantity	15,978	15,846
- amount	35,100,367	35,026,561

### Note 21

# Operating segments

The Company does not distinguish separate operating segments within its structure and forms a single segment. IPOPEMA Securities S.A.'s segment comprises brokerage activities, as well as business and management advisory services. Information disclosed in these financial statements comprises information regarding that operating segment.

# Note 22

### Pending court or administrative proceedings

In the three months ended March 31st 2021 and as at the date of issue of these interim condensed financial statements, the Company was not party to any material court or administrative proceedings.

#### Note 23

#### Material events and factors in the three months ended March 31st 2021

In the first months of this year, the Warsaw Stock Exchange continued to see very high levels of investor activity. Total trading volumes in the three months ended March 31st 2021 were up 53.5% year on year, with the growth largely driven by retail investors. As a result, IPOPEMA Securities recorded a lower share in total market trading volumes (2.13% vs 3.46% a year earlier, losing to brokerage offices specialising in services for retail customers), but its increased activity on foreign markets, as well as transactions executed jointly with the investment banking segment, translated into year-on-year growth in revenue from securities trading to PLN 8,794 thousand (three months ended March 31st 2020: PLN 7,762 thousand).

Investor optimism was also seen on the equity market: the first months of the year saw a number of transactions, of which the IPO of Huuuge was by far the largest. IPOPEMA Securities was the only entity organising this offering on the Polish market (it acted as a joint bookrunner and offeror and conducted price stabilisation activities). The Company's revenue from investment banking services came in at PLN 10,414 thousand.

As a result of the above factors, the Company reported a profit on core activities of PLN 4,136 thousand (versus a PLN 274 thousand loss the year before) and net profit of PLN 2,515 thousand (versus net loss of PLN 1,813 thousand the year before).

# Note 24

Items affecting assets, liabilities, equity, net profit or cash flows that are non-typical due to their nature, value or frequency.

None.

### Note 25

### Events subsequent to the reporting date

All events relating to the reporting period were disclosed in the accounting records and financial statements for the period January 1st–March 31st 2021. No material events occurred after the reporting date which should have been but were not disclosed in the accounting records for the reporting period.

The factor likely to exert the strongest adverse impact on the economy and the condition of the financial markets, and consequently on the Company's business, in the remaining months of 2020 is the continuing coronavirus epidemic. Despite the signs of its easing off in recent weeks, the extent and duration of its economic impacts will depend largely on the progress of the population vaccination programmes as well as the size of new waves of the epidemic, if any, and the potential restrictions.

The unprecedented nature as well as the scale and complexity of the coronavirus situation, with no clearly adverse impact on the Company's performance seen so far, make it difficult to estimate the effect of the epidemic on the Company's operations in the months ahead. IPOPEMA takes steps to benefit from the recovery in some areas and industries, which has already contributed positively to revenues and profits in the past periods, but, due to the unprecedented nature of the pandemic, its long-term consequences for the economy are difficult to predict and subject to high uncertainty. Consequently, it is also difficult to reliably estimate its impact on the Company's business.

These financia	I statements conta	in 23 (twenty-three)	) consecutively nur	nhered nades

Warsaw, May 13th 2021

Jacek Lewandowski President of the Management Board Mariusz Piskorski Vice President of the Management Board Stanisław Waczkowski Vice President of the Management Board Mirosław Borys Vice President of the Management Board

Danuta Ciosek Chief Accountant

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